



Delivering On Demand Content To Your Fingertips Connect. Listen. Create.



Welcome To Our Company

mobiCLOUD9 was founded last year by a dedicated team of experts who are highly passionate and solid players in the online marketing world. With more than 10 years' experience in mobile monetization and content distribution. We live and breathe in Digital Content.

We are Incorporated in the United Kingdom with a long-term vision to partner with Mobile Operators all over the world and to build long-term cooperation via winning business models and provide the best possible content experience to consumers.

We are constantly looking at acquiring and developing unique digital products and services which are engaging, innovative and offer great value, focusing on highest quality Esports, Competitive gaming and Social gaming.

Our expertise is built on over a decade of experience in digital content and ability to optimise ROI.

mobiCLOUD9 are the exclusive partners for Sri Lanka and Asia Pacific.

Glitch and GamesGuidz are only two of the many products we will be launching soon in Sri Lanka and Asia Pacific.

For years Mobile VAS providers have produced and promoted decent content. Promotions typically connect to some form of mobile billing, usually with simple payment journey to monetise services in efficient ways.

The market has changed and continues to evolve. What was deemed decent since some time ago no longer appeals or is accepted by mobile operators and their clients.

Innovation and diversification has not happened in several years. Content has become stagnant and repetitive.

The market is looking for new unique content. Not just the same content re-packaged, but content that allows users to engage and interact, and really get value for the fee they pay.

Interactive content means the users will not only want to pay, but will continue to pay and stay engaged.



What's **Next?**

mobiCLOUD9 & Esports

Our focus on new opportunities will be of interest to MNO's as we know they are keen to see this type of content replacing the mediocre current content types. This no slant of that content, it's just served its purpose.

This is obviously a huge draw to MNO's who are increasingly focused on customer satisfaction and customer care of their customer base. Quality, low churn content creates confidence and value for both the operators and the paying customers. From a service provider point of view, this content means higher user lifecycles, meaning higher ARPU and better Customer Care stats and KPI's.

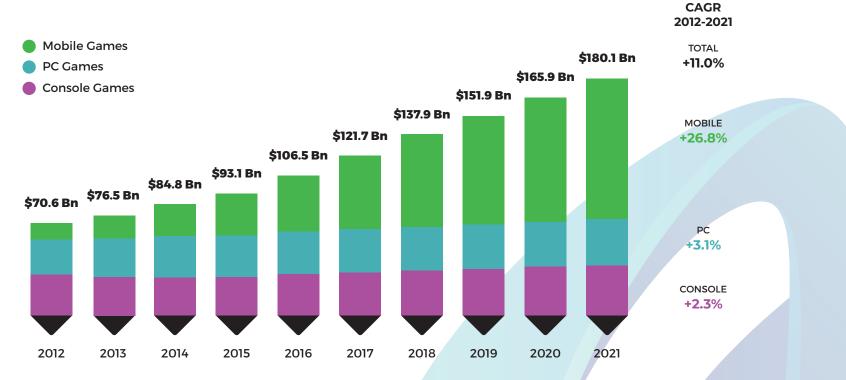
The VAS market is awakening to the realisation of investing in better content and its importance to sustainability. mobiCLOUD9 meets this requirement and knows that in an industry where "Content is King" good value, interactive and engaging content is the "King Kong of Content"





2012-2021 GLOBAL GAMES MARKET

REVENUES PER SEGMENT 2012-2021 WITH COMPUND ANNUAL GROWTH RATES



Source: Newzoo | April 2018 Quarterly Update | Global Games Market Report newzoo.com/globalgamesreport

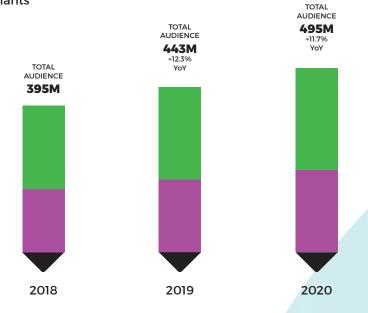


ESPORTS AUDIENCE GROWTH

GLOBAL - OR 2018, 2019, 2020

Occasional Viewers

Esports Enthusiants

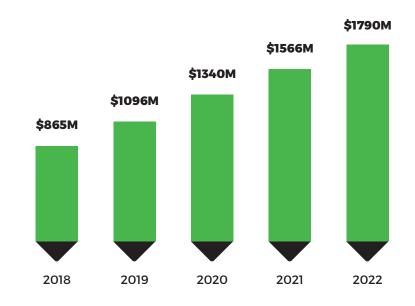


Source: Newzoo | 2019 Global Esports Market Report, June 2019 newzoo.com/esportsreport



2018-2020 GLOBAL ESPORTS MARKET

FORECAST PER SEGMENT TOWARDS 2022



Source: Newzoo | 2019 Global Esports Market Report, June 2019 newzoo.com/esportsreport **ESPORT IS MAINSTREAM**

160 MILLION USERS

TOTAL ADDRESSABLE MARKET

\$300 / YEAR

SPENT ON DIGITAL ASSETS

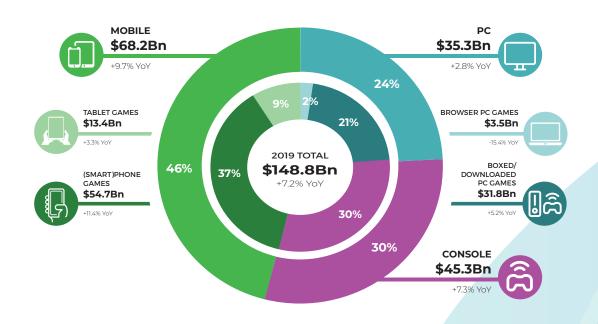
+15% CAGR

INDUSTRY GROWTH RATE 2021



2019 GLOBAL GAMES MARKET

PER DEVICE & SEGMENT WITH YEAR ON YEAR GROWTH RATES



\$68.2Bn

Mobile game revenues in 2019 will account for 46% of the global marker

Mobile device consumption and the revenue from this has overtaken other devices. Trends show this gap will only increase. Mobile Device Revenue is the fastest growing.

Source: Newzoo | 2019 Global Games Market Report | October Update newzoo.com/globalgamesreport

mobiCLOUD9 & Esports

Understanding that Esports has such huge potential, mobiCLOUD9 carried out extensive market research that focussed on the user experience and end user value on the best available content within this vertical.

Based on this result, CLOUD9 sourced an exclusive agreement with GLITCH.WIN and GAMESGUIDZ to operate in Sri Lanka and Asia Pacific.

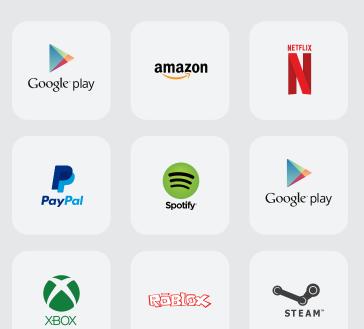
A leading gaming challenges, social gaming and esports platform.

For end users to compete in tournaments, play challenges, win prizes, chat with other gamers, discover content and a lot more!

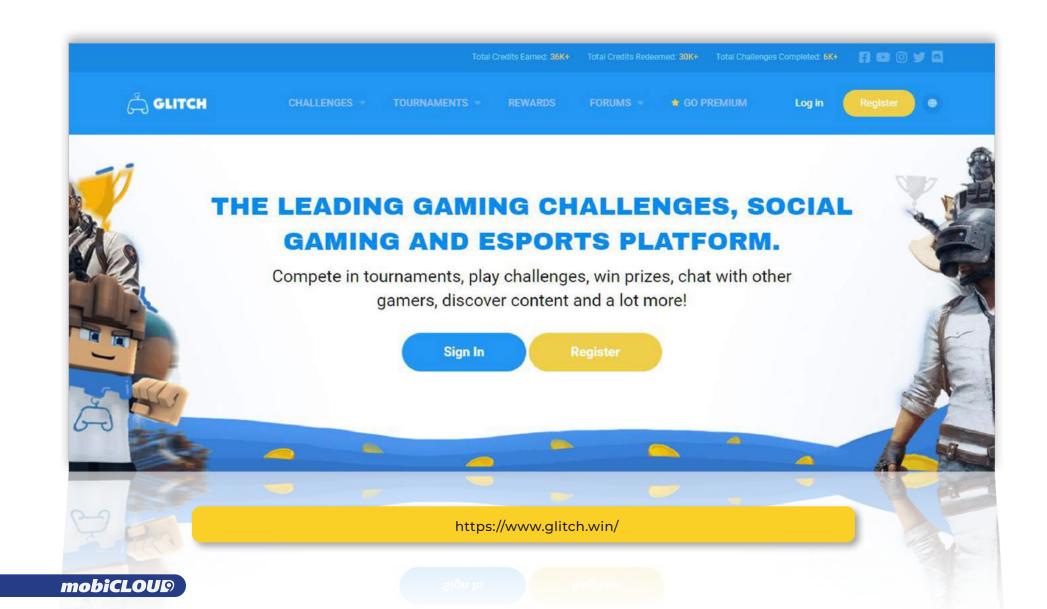
Exclusive licence to mobiCLOUD9 for the Sri Lankan Market to be white labelled under the mobiCLOUD9 Brand

Users subscribe play, compete, enter challenges and tournaments to earn credits that they redeem for a range of prizes, plus an entry onto the leaderboard.

Prizes ranging from £10 - £100 Vouchers / Gift Cards from a range of well known and related brands;



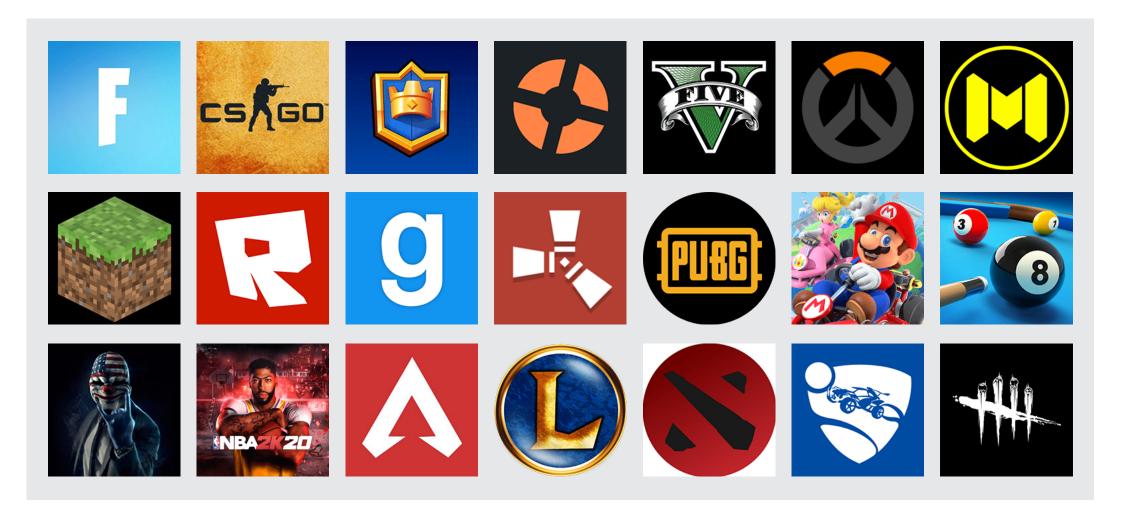


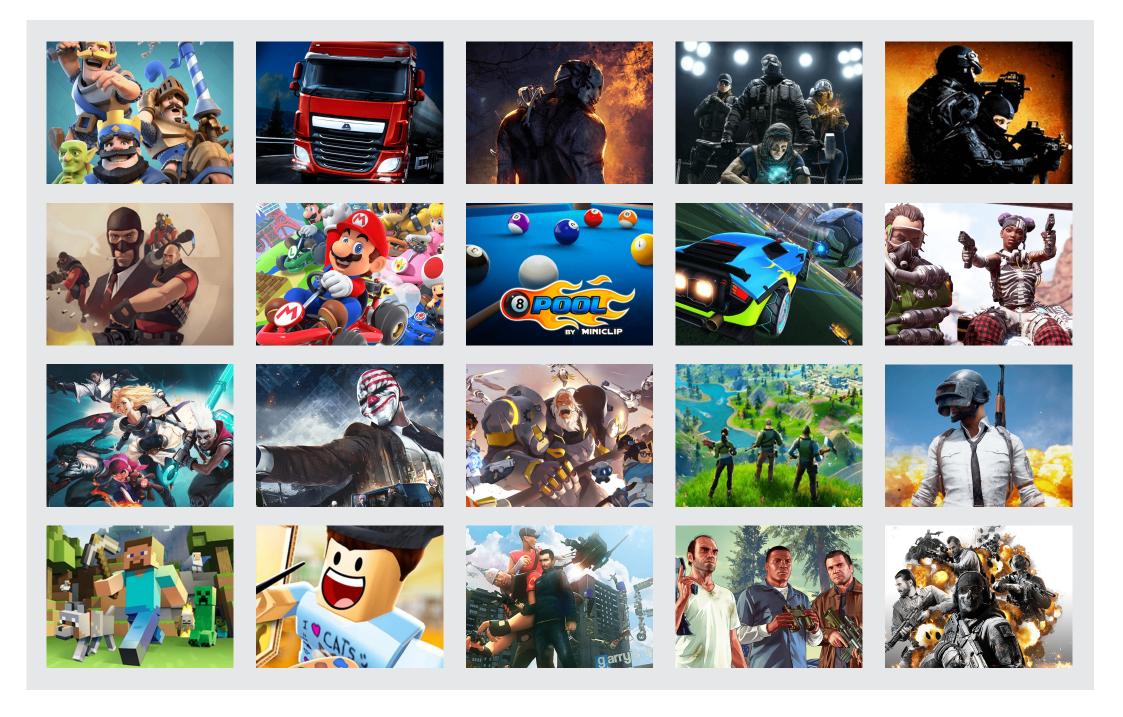


Players of all levels compete in tournaments and challenges across an ever growing range of the most popular games



Supported **Games**







Features

Create your account with options for full personalisation from Avatar to tag lines and more.

Daily LIVE gaming challenges where users compete to win.

Daily Live eSports tournaments across top games e.g. fortnite, apex, mario kart, etc.

Weekly Live team tournaments e.g. fortnite, dota 2, etc. Create a team, join and win!

Forums & Live Gamer Chat to Upload gaming challenges via website or social media (FB, Insta, Twitter) and share gaming entries on these social feeds.

Upload from console (PS, Xbox), mobile or computer.

Live leaderboard - Weekly & all time gamer leagues. For individual entrants and teams.

Buy gaming items from shop, redeem Glitch credits.

Credit card option for upselling where users can pay for additional features alongside the weekly subscription.

More and more top games constantly being added.

User is constantly kept up to date on all new challenges and updates via social media channels.

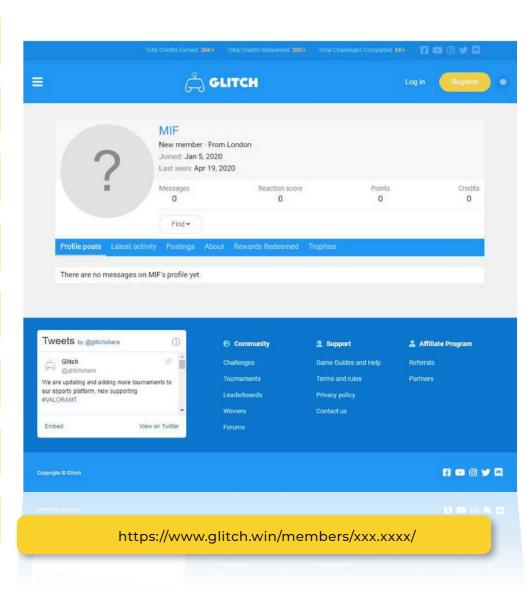
Shared database meaning a community of users who can interact and compete. Users in Sri Lanka for example, can enter tournaments with users in the UK.

Prizes offered relevant to each country.

Tournaments hosted by well-known individuals within the gaming sector.

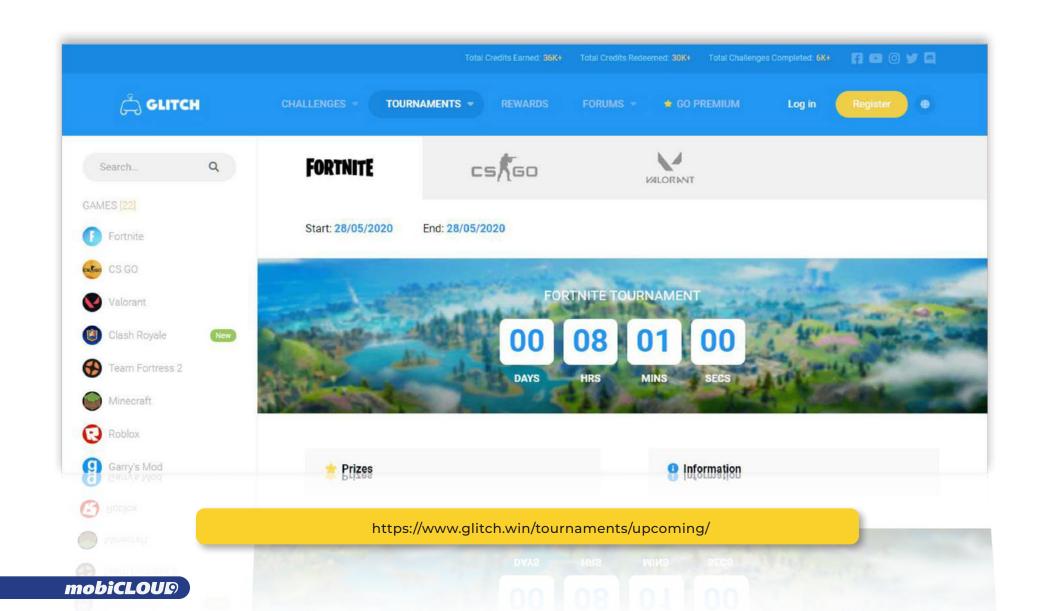
A team of moderators who monitor and ensure that all tournaments are managed correctly, and scores and screenshots are checked as well as a custom built bot that reviews all challenge entries.

To explore the full range of features. Sign up now https://www.glitch.win/register/



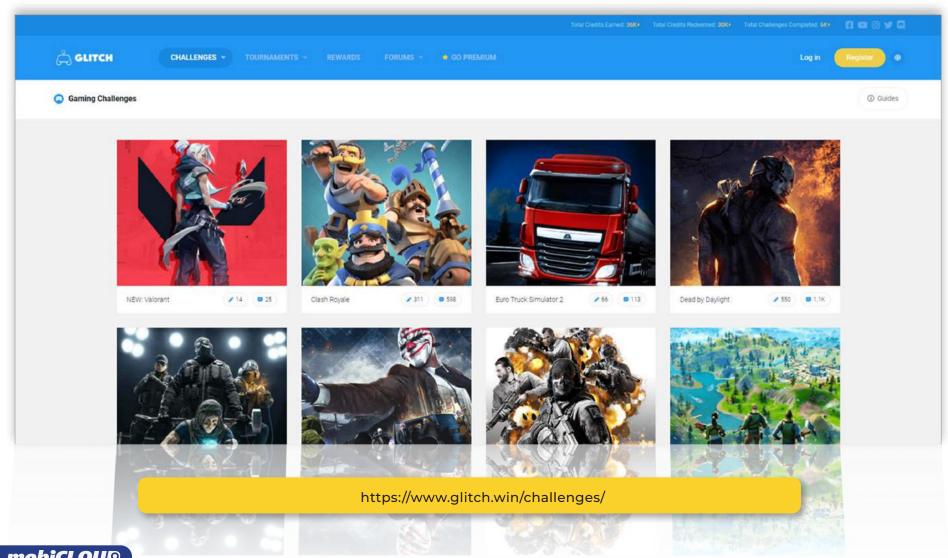


Features **Tournaments**



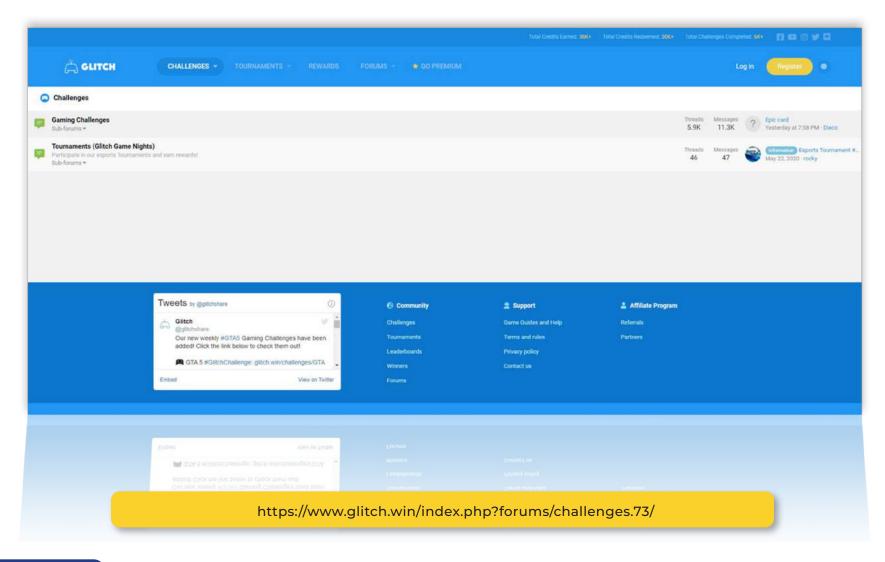


Features Challenges



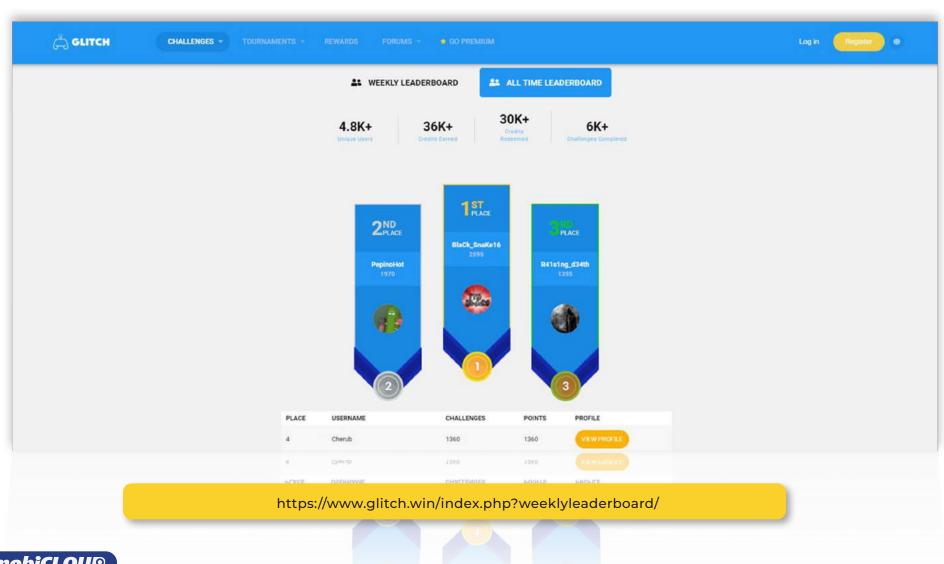


Features **Forums**



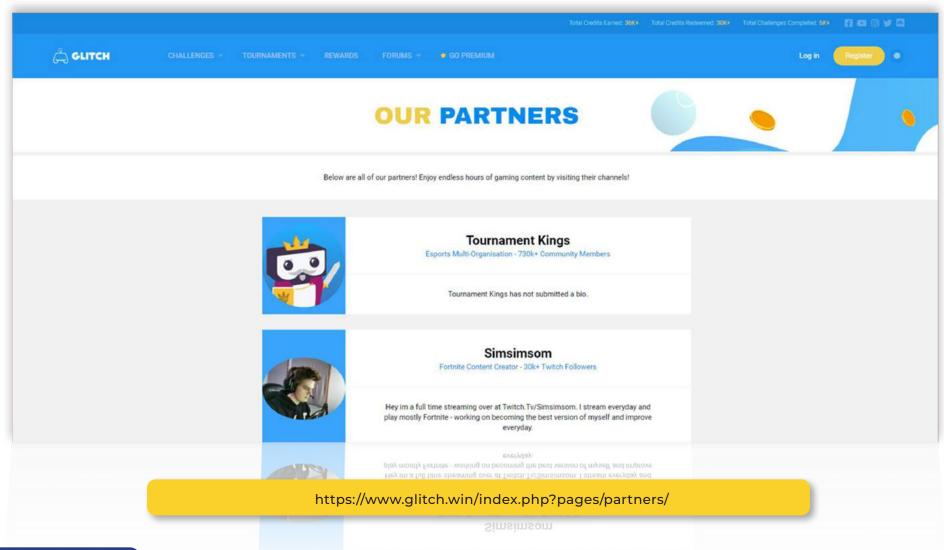


Features **Leader Board**



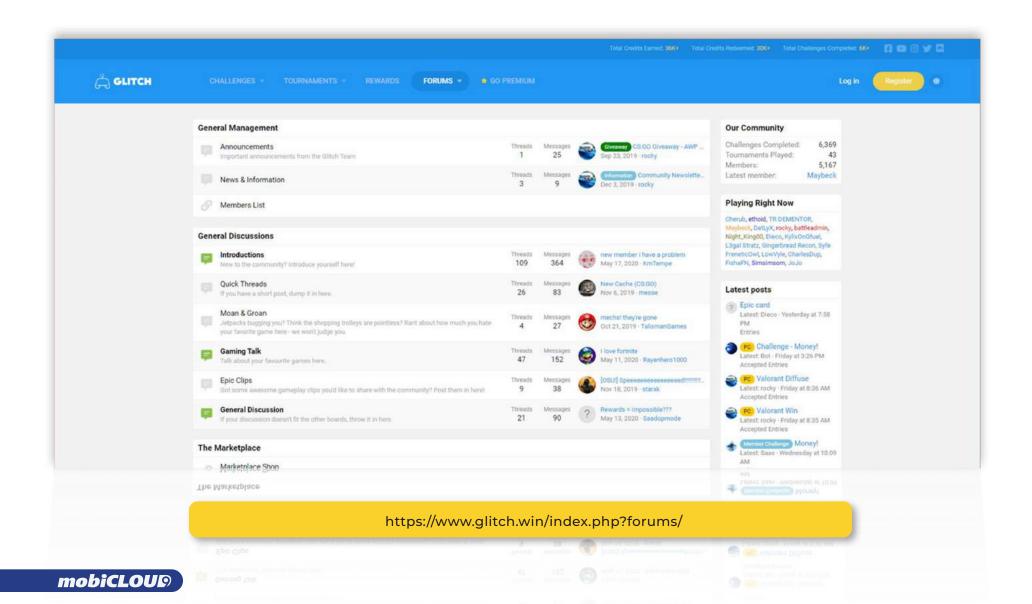


Features **Partners**



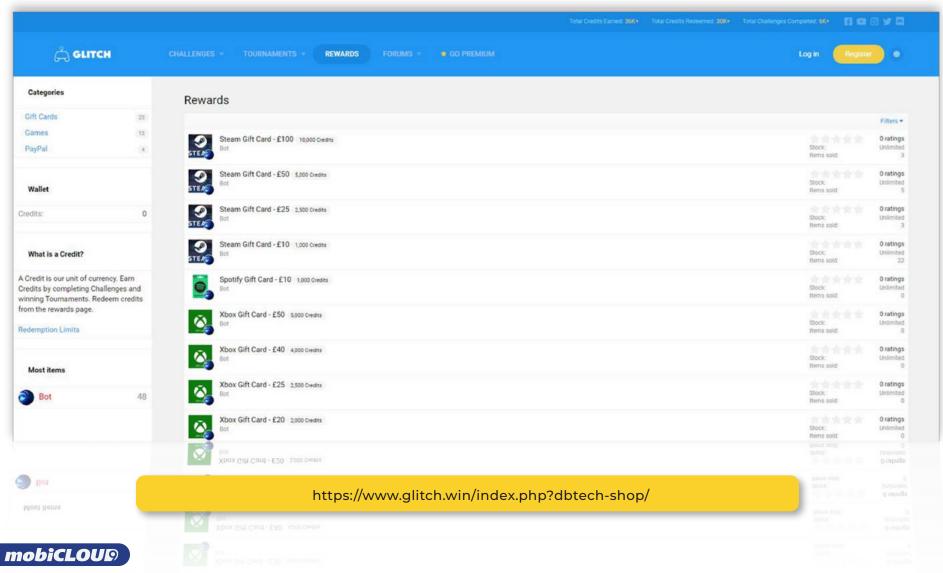


Features **Forums**





Features Rewards



GLITCH

Social **Media**





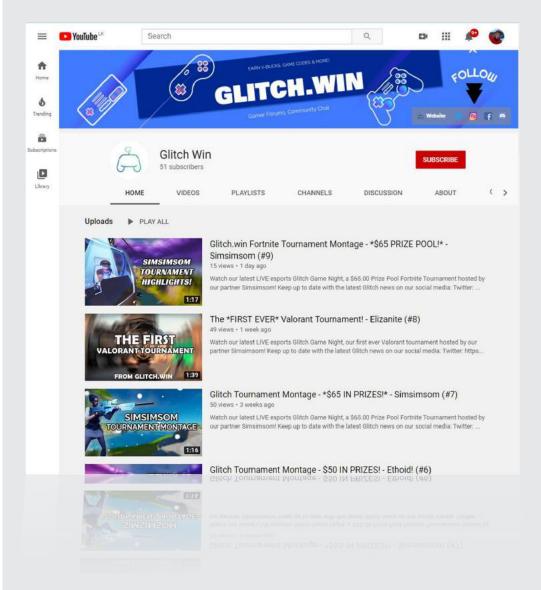














Live Tournaments & Highlights

Users can stream the tournaments live and access the full catalogue of all previous events highlights

A core product and value proposition that goes further than the feature vast platform.

With many exclusive agreements signed with gaming stars who have their own subscribers

By leveraging each other's gaming players, the interactivity increases adding value.

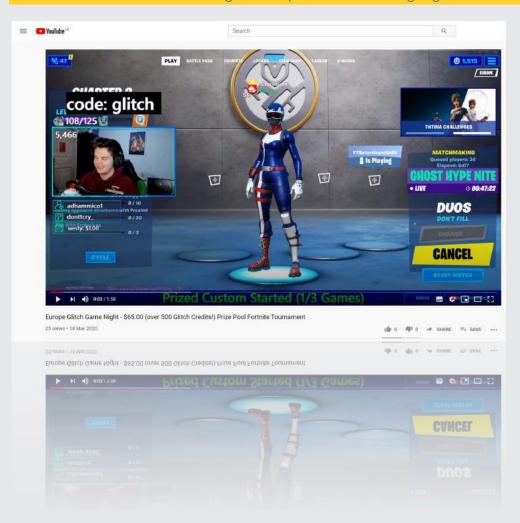
Such is the interactivity and player activity of the platform; many YouTube streamers are actively reaching out and asking to be part of the platform.

https://www.youtube.com/watch?v=u7MgzMmpPPM

https://www.youtube.com/watch?v=SykNIy6pJG8

https://www.youtube.com/watch?v=Llz6iVrgaag

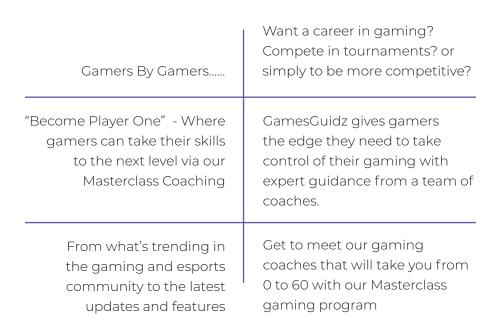
https://www.youtube.com/watch?v=wkcdGZEkkOM

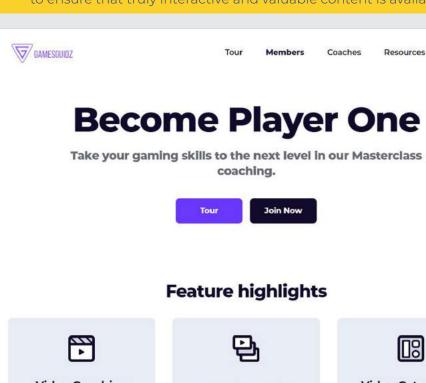




Products

Evolution of content is the evolution of the market. At Cloud9 we are always working to add new products to our range to ensure that truly interactive and valuable content is available.





Video Coaching

Video coaching Masterclass across all the biggest games in esports.

Coaching Series

Get instant access to game coaching with series updates.

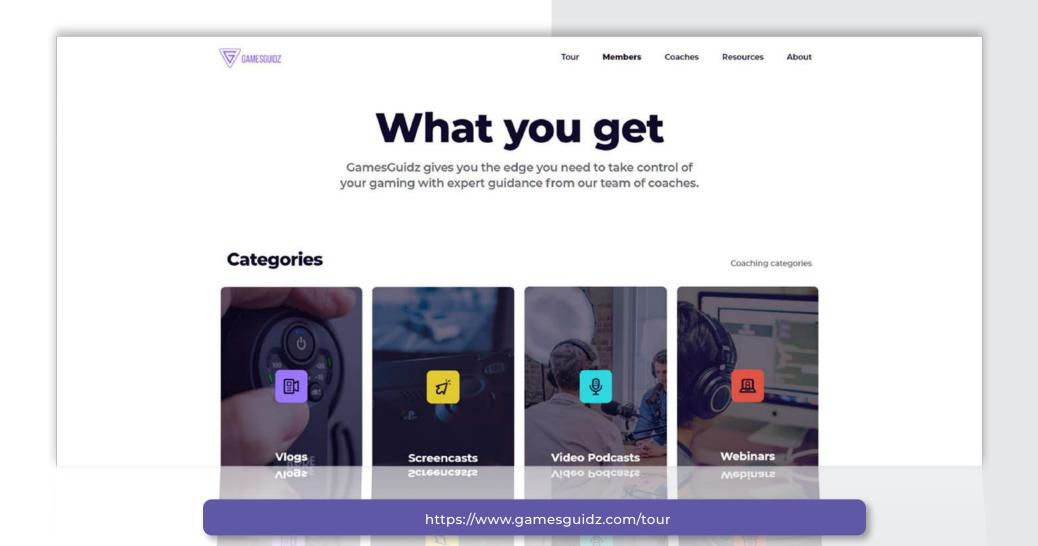
Video Categories

Supporting vlog, screencast, video podcast and webinar categories.

https://www.gamesguidz.com/landing-page



Products





Products



Tour

Member

Coaches

Resources

About

Meet our Coaches

Get to meet our gaming coaches that will take you from 0 to 60 in our Masterclass gaming program.











https://www.gamesguidz.com/coaches











Marketing

MEDIA BUY ONLY VIA:



trusted medi partners



To build initial momentum our Marketing will involve creating an awareness amongst Hutch premium data users by working closely with Hutch in our product promotion.

EVINA DCB protect will be in place to offer a greater layer of security to ensure that users journey to discovering the service and subscribing are free of any misleading advertising or flow(s).

Service will only be promoted via Google and trusted media partners.

Full advertising funnel will be controlled from banner to payment page. Internal Business Analysis Team will monitor all metrics and KPI's. These to include but not be limited to; user interaction, customer queries and feedback and optimisation of the service and traffic.







+44 (0)20 333 000 21

+44 (0)79 444 791 33

info@mobicloud9.com

www.mobicloud9.com